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Registered Office VIA SERIO 6 - Milan (MI) Tax Code 97241280151 Entered in the Economic and Administrative Section under no. 1759079 VAT No. 03993130966

## Financial statements as at 31/12/2017

#### BALANCE SHEET (in euros)

ASSETS	At 31/12/2017	At 31/12/2016
B) FIXED ASSETS		
B.I. INTANGIBLE FIXED ASSETS		
B.I.4 Concessions, licenses, trademarks and similar rights	110,065	158,692
B.I.6 Fixed assets under construction and payments on account		
TOTAL INTANGIBLE FIXED ASSETS	110,065	158,692
B.II. TANGIBLE FIXED ASSETS		
B.II.1 Land and buildings	1,969,770	2,063,238
B.II.2 Plant and machinery	3,258	6,819
B.II.4 Other assets	32,339	45,926
TOTALE IMMOBILIZZAZIONI MATERIALI	2,005,367	2,115,983
TOTAL TANGIBLE FIXED ASSETS		
B.III.1 Investments	525	525
B.III.2 Receivables	1,580	1,173
B.III.3 Other securities	18,072,136	18,021,458
TOTAL FINANCIAL FIXED ASSETS	18,074,241	18,023,156
TOTAL FIXED ASSETS	20,189,673	20,297,831

### C) CURRENT ASSETS

C.I. INVENTORIES

C.I.1 Raw materials, supplies and consumables	4,862	4,230
TOTAL INVENTORIES	4,862	4,230
C.II. RECEIVABLES WHICH ARE NOT FIXED ASSETS		
C.II.4 bis) Tax receivables	506	
C.II.5-quater Trade	3,046,557	3,097,680
TOTAL RECEIVABLES THAT ARE NOT FIXED ASSETS	3,047,063	3,097,680
C.III. FINANCIAL ASSETS WHICH ARE NOT FIXED ASSETS		
C.III.6) Other securities		
TOTAL FINANCIAL ASSETS THAT ARE NOT FIXED ASSETS	•	-
C.IV. CASH AND OTHER CASH EQUIVALENTS		
C.IV.1 Bank and postal accounts C.IV.3 Cash and cash equivalents	1,575,993 1,490	3,834,578 2,650
TOTAL CASH AND CASH EQUIVALENTS	1,577,483	3,837,228
TOTAL CURRENT ASSETS	4,629,408	6,939,138
D) ACCRUED INCOME AND DEFERRED CHARGES		
D.2 Other accrued income and deferred charges	198,013	200,859
TOTALE RATEI E RISCONTI ATTIVI	198,013	200,859
TOTAL ASSETS	25,017,094	27,437,828

LIABILITIES	At 31/12/2017	At 31/12/2016
A) EQUITY		
UNRESTRICTED CAPITAL OF THE ENTITY		
I. Share capital	300,000	300,000
Endowment fund pursuant to Decree of the President of the Republic 10/02/2000 No. 36	300,000	300,000
IX. Operating surplus (deficit)	19,519	2,729
Restricted assets		
V. Statutory reserves	3,763,273	3,763,273
VI. Other reserves, separately indicated	12,944,293	12,944,293
TOTAL EQUITY	17,027,085	17,010,295
	400 000	
C) EMPLOYEE TERMINATION INDEMNITIES SUB.	499,299	465,382
D) PAYABLES		
D.4 Due to banks	1,711	356
D.7 Payables to suppliers	515,889	605,266
D.12 Tax payables	114,004	76,718
D.13 Payables to employee benefit and social security institutions	52,632	58,565
D.14 Other payables	97,232	81,175
TOTAL PAYABLES	781,468	822,080
E) DEFERRED LIABILITIES		
E.2 Accrued liabilities and deferred income	6,709,242	9,140,071
TOTAL ACCRUED LIABILITIES AND DEFERRED INCOME	6,709,242	9,140,071
TOTAL LIABILITIES	25,017,094	27,437,828

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#### **INCOME STATEMENT (in euros)**

	At 31/12/2017	At 31/12/2016
A) PRODUCTION VALUE		
A.1 Income from the institutional activity	10,516,413	10,254,811
A.5 Other income and revenues from related activities	305,406	280,215
TOTAL PRODUCTION VALUE	10,821,819	10,535,026
B) OPERATING COSTS		
B.6 Specifically from institutional activities	6,438,641	5,300,141
B.7 For services	2,528,767	3,391,140
B.8 For use of third-party goods	24,943	36,467
B.9 FOR STAFF	1,673,482	1,827,065
B.9.a Salaries and wages	1,230,549	1,307,547
B.9.b Social security charges	339,418	377,023
B.9.c Employee severance indemnity	99,072	107,813
B.9.e Other staff costs	4,443	34,682
B.10 DEPRECIATION AND WRITE-DOWNS	174,391	179,325
B.10.a Depreciation of intangible fixed assets	60,789	58,356
B.10.b Depreciation of tangible fixed assets	113,602	120,969
B.11 Change in stock of raw materials, supplies and consumables, goods	-632	-4,230
B.14 Other operating costs	191,605	49,364
TOTAL OPERATING COSTS	11,031,197	10,779,272
TYPICAL ADDED VALUE	-209,378	-244,246
C) FINANCIAL INCOME AND CHARGES		
C.16 Other financial income	457,712	453,820
C.16.b From securities entered in fixed assets	456,240	445,024
C.16.c From securities entered in current assets		3,410
C.16.d Income other than above	1,472	5,386
C.17 Interest and other financial charges	226,399	203,123
C.17.a Interest and other financial charges	226,355	237,187
C.17.bis Foreign exchange gains and losses	44	-34,064
TOTAL FINANCIAL INCOME AND CHARGES	231,313	250,697
PRE-TAX PROFIT	21,935	6,451
22) Income taxes for the year	2,416	3,722
23) OPERATING SURPLUS (DEFICIT)	19,519	2,729

The above financial statements are true and fair and are consistent with the accounting records

STATEMENT OF ACTIVITIES AS AT 31 December 2017	At 31/12/2017	31/12/2016
TYPICAL ACTIVITIES		
INCOME		
Institutional	9,461,059	9,737,078
Public/private entities	857,488	273,378
Other income	1,086	23,206
TOTAL INCOME	10,319,633	10,033,662
CHARGES		
Purchases	1,199	27,229
Services	948,176	1,386,720
Staff	1,668,926	1,908,331
Other than operating	85,654	318,270
For projects TOTAL CHARGES	6,371,144 <b>9,075,099</b>	5,221,976 <b>8,862,526</b>
PROMOTIONAL ACTIVITIES		
INCOME Campaigns	196,682	242,752
Other income	290,932	242,752 247,864
TOTAL INCOME	<b>487,61</b> 4	490,616
CHARGES		
Purchases	356	583
Services	95,410	205,146
Staff	57,451	44,877
Other than operating	0	2,315
TOTAL CHARGES	153,217	252,921
FINANCIAL AND CAPITAL ACTIVITIES		
INCOME		
Financial/Assets	456,000	482,637
TOTAL INCOME	456,000 456,000	482,637 <b>482,637</b>
CHARGES		
Services	9,028	16,113
Other than operating	78,906	48,743
Financial/Assets	147,209	173,468
TOTAL CHARGES	235,143	238,324
GENERAL SUPPORT ACTIVITIES		
INCOME		
Other income	16,095	24,575
Financial/Assets	953	5,386
TOTAL INCOME	17,048	29,961
CHARGES		
Purchases	3,526	10,817
Services	655,976	677,040
Use of third party goods	0	4,568
Staff	781,955	753,237
Other than operating	181,469	55,389
Depreciation	174,391	179,325
TOTAL CHARGES	1,797,317	1,680,376
	11,280,295	11,036,876
TOTAL CHARGES STATEMENT	11,260,776	11,034,147
OPERATING RESULT	19,519	2,729

CASH FLOW STATEMENT	Financial year 2017	Financial year 2016
A. Cash flows from operating activities (indirect method)		
Profit (loss) for the year	19,519	2,729
Income taxes	2,416	3,722
Interest payable/(interest receivable)	-231,313	-250,697
1. Profit (loss) for the year before income tax, interest, dividends and	-251,515	-230,097
capital gains/losses on the sale of assets	-209,378	-244,246
Allocations to provisions	99,072	107,813
Amortisation of fixed assets	174,391	179,325
2. Cash flows before changes in net working capital	64,085	<b>42,892</b>
Decrease/(increase) in inventories	-632	-4,230
Decrease/(increase) in receivables from associates	51,123	-1,870,387
Increase/(decrease) in trade payables	-89,376	3,659
	2,846	
Decrease/(increase) in accrued expenses and deferred income		27,556
Increase/(decrease) in accrued expenses and deferred income	-2,430,829	603,858
Other changes to net working capital	44,716	-88,728
3. Cash flows after changes in net working capital	-2,358,067	-1,285,380
Other adjustments	224 242	
Interest received/(paid)	231,313	250,697
(Income tax paid)	-2,416	-3,722
Dividends received	CC 101	171 776
(Use of funds)	-66,104	-171,776
Other receipts/payments	2 105 274	1 210 101
Financial flow from operating activity (A)	-2,195,274	-1,210,181
B. Financial flows arising from investment activities		
Tangible assets (Investments)	727 0	12 509
(Investments)	-8,737	-13,508
Divestments	5,751	5,289
Intangible assets	12 526	
(Investments) Divestments	-13,526	-28,065 0
Financial fixed assets	1,364	0
	- 5,157,071	E 027 264
(Investments)		-5,027,364
Divestments Current financial assets	5,106,393	3,031,638
(Investments)		
	0	2,000,000
Divestments Financial flow of investment activities (B)	-65,826	-32,010
C. Financial flows arising from investment activities	-05,820	-32,010
Increase (decrease) in short-term payables to banks	1,355	-737
(Repayment of capital)	1,555	-7,465
Financial flow from financing activities (C)	1,355	-7,403 - <b>8,202</b>
Increase/(decrease) in cash and cash equivalents ( $A \pm B \pm C$ )	-2,259,745	-1,250,393
Cash and cash equivalents at the beginning of the year	3,837,228	5,087,621
of which:	5,057,220	5,087,021
bank and postal deposits	3,834,578	5,084,483
cash-in-hand and cash equivalents	2,650 1 577 492	3,139 5 097 631
Cash and cash equivalents at the year-end	1,577,483	5,087,621
of which:		
bank and postal deposits	1,575,993	3,834,578
cash-in-hand and cash equivalents	1,490	2,650
Channess and and and any factor		
Changes cash and cash equivalents	-2,259,745	-1,250,393